



April 23, 2014

Danielle R. Fugere  
President, As You Sow  
1611 Telegraph Avenue, Suite 1450  
Oakland, CA 94612

Occidental's Approach to Address Your Stockholder Proposal

Dear Danielle:

We wish to reiterate that we have appreciated the opportunity to discuss our reporting on hydraulic fracturing with you and the organizations with which you collaborate and to obtain your feedback. These discussions highlighted the value of our expanded water reporting in the social responsibility (SR) section of our website and identified certain topics where we could help stakeholders better understand our operations and practices. Accordingly, the purpose of this letter is to confirm that, in consideration of your withdrawal of your stockholder proposal in advance of the Annual Meeting, we will expand our SR website discussion during 2014 of the following topics you have raised:

- Qualitative Description of Well Stimulation Techniques
  - Factors Occidental considers in selecting an appropriate technique
  - Environmental considerations, including water use
  - How Occidental's management of well integrity mitigates potential environmental effects
  - How Occidental responds to inquiries from community representatives and agencies with respect to hydraulic fracturing
  
- Qualitative Description regarding Additives in Hydraulic Fracturing Fluids
  - Factors Occidental and our contractors consider in selecting additives and designing fluids
  - Occidental's efforts with our contractors to reduce the amount or concentration of additives, where feasible
  - How Occidental and our contractors evaluate the properties and environmental characteristics of additives

- Quantitative Reporting on Water Use in Hydraulic Fracturing by Operating Basin
  - Average water use in hydraulic fracturing jobs
  - Annual water use for hydraulic fracturing
  - Percent of water use for hydraulic fracturing comprised of municipal potable water, other freshwater or water from recycled or reused sources (including produced water)
  
- Qualitative Description of Waste Management by Operating Basin
  - How Occidental manages drilling materials and flowback fluids
  - How Occidental mitigates potential environmental effects of drilling materials and flowback fluids, including waste minimization efforts
  
- Qualitative Description of Engagement with Community Representatives near Our Operations
  - Practices to identify and help address community needs and mitigate community concerns, with examples from various operating basins
  - Summary of our outreach efforts to resolve questions from community representatives, with examples from various operating basins

We envision integrating the additional text on these items into our current SR web pages where possible, so that we can retain the existing structure of the SR section. The current SR section of our website includes water management data on several oil & gas operating basins. During 2014, we will continue to add similar data on Occidental's other oil & gas operating basins.

Next year, we plan to review and update our environmental monitoring program and our reporting on air emissions in conjunction with the implementation of recently adopted federal and state regulations. Moreover, as we discussed, we also look forward to additional dialogue with As You Sow and other interested stakeholders about how best to summarize environmental inquiries from community representatives and agencies, as well as your feedback on our annual SR Report and the upcoming changes to our qualitative and quantitative reporting in the SR section of our website.

If the foregoing accurately represents your understanding of our mutual commitments, please indicate your concurrence and the withdrawal of the stockholder proposal you submitted by signing in the space below and returning a signed copy of this letter to me.

Sincerely yours,



Charlie Weiss

Ms. Danielle Fugere  
April 23, 2014  
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The undersigned concurs in the foregoing and hereby withdraws the stockholder proposal submitted by As You Sow for consideration at the 2014 Annual Meeting of Stockholders of Occidental Petroleum Corporation.

AS YOU SOW

By

  
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Danielle Fugere  
President